



## Offering



## RKON Capability: Carve-outs, Mergers and Acquisitions.

Carve-outs, Mergers and Acquisitions (M&As) involve complexity, stressful deadlines, politics and a plethora of interdependencies that could derail transaction initiatives. Working with a business partner that has significant experience in M&As could mean the difference between exiting the TSA gracefully and on-time, or incurring excessive fees to have the TSA extended.

### Proven Experience

RKON has executed over 30 carve-outs and M&A initiatives in the last two years and has been in this niche for the better part of a decade. RKON has the deep experience, scalability, and practical approaches, all of which are necessary to minimize the risk and maximize the value involved in even the most complex transactions.

### Proven Approach and Methodology

Transition, turnover, and varying stakeholder demands are only a few of the complications that can derail transition efforts. RKON has developed a proven methodology for Mergers and Carve-outs.

### Carve-out Lifecycle Methodology



## Carve-out Execution

Carve-outs often add to the difficulty of M&A transactions and the level of complexity that the delivery team must manage. The creation of a stand-alone entity in a matter of weeks is daunting; moreover, the lack of cooperation from the legacy organization or the attrition of employees creates a chaotic environment that must be overcome. RKON helps clients to determine the most favorable level of IT sourcing and to implement the most appropriate technology for the new business unit — all to ensure a successful day one.

## Elite Team of IT Diligence and Execution Experts

Constructing a team for diligence, planning, and design that also has the ability to focus on short-term, intense analysis and can convert abstract detailed processes into a meaningful strategy is key to success. So is profiling our consultants to know who's best suited to handle the stress and pressure of these projects; which creative thinkers are available to overcome unforeseen obstacles; and who can avoid all the distractions to finish the migration and ensure that the TSA can be exited.

### Testimonial: Mid-Market Carve-out from Fortune 100 Parent

*"Our organization was bought by a Private Equity Firm as a carve out from our parent company. RKON was able to seamlessly execute a migration plan well in advance of the TSA and with zero downtime and business disruption. The RKON team even took ownership for things outside their scope to ensure success."*

*– CIO of high-growth Carve-out*